

## Pacific West Land, LLC

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9/8/2015

September 2015 Update

PWL was busy throughout the month of August. We sent a distribution check for investors in our Pacific West Real Estate Opportunity Fund (PWREO) from proceeds from the sale of **Shoppes of Andover**.

PWREO purchased this property in August 2012 for \$2,877,500. The property sold on August 6, 2015 for ~\$4,620,685 net. NOI during the hold period was ~\$629,911. Capital expenditures for the property were \$144,444. We will report the final Gross IRR and Multiple in next month's update.

Purchase Price (Aug 2012)	\$2,877,500
Capital Expenses	<u>\$144,444</u>
<b>Total</b>	<b>\$3,031,944</b>
Sale Price (June 2015)	\$4,620,685
NOI (through 6/15)	<u>\$629,911</u>
<b>Total</b>	<b>\$5,250,596</b>

Investors in our Pacific West Real Estate Income Fund (PWREI) received a Q2 2015 distribution check as well. The total distribution for all PWREI members for Q2 2015 was ~\$355,000. This is about on target with expectations.

PWREO gained a new tenant last month.

Domino's Pizza will join our property at **Westminster Crossings**. They will lease 1,962 square feet of space under a 10-year term.

As always, please don't hesitate to call with questions, and we always welcome visitors.

Best –

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**Distressed Asset Fund Scorecard**  
**(approximate investment by the Fund)**  
**all data as of 7/31/2015, unaudited**

**San Diego County Loan—REPAID** \$1M hard money loan at 18% interest. Borrower paid in full and Fund profit amounted to ~\$130.4k.

**Oasis at the Islands—SOLD** The Fund sold this 7,200-square-foot commercial property located in Gilbert, AZ for \$1,255,000 in April 2012. The property was purchased in March 2010, with an original purchase price of \$546k.

Fund Initial Investment	Profit	Multiple	Gross IRR
\$610,078	\$541,817	1.9x	30.79%

**Village at Surprise —SOLD** The sale of this property was completed in April 2013 for \$6.01M. The property was purchased in February 2011 for \$3.108M, and was 30% owned by the Fund.

Fund Initial Investment	Fund Profit	Multiple	Gross IRR
\$939,139	\$781,492	1.89x	36.71%

**Sunset Commons —SOLD** The Popeye’s lease sold in February 2011 for ~\$605k. The sale of the remainder of this property was completed in July 2013 for \$1.85M. It was 100% owned by the Fund.

Fund Initial Investment	Fund Profit	Multiple	Gross IRR
\$627,458	\$1,033,790	1.86x	34.23%

**Desert Bloom Plaza — SOLD** The sale of this property was completed in November 2013 for \$780k. The Fund acquired this 5,099-square-foot Las Vegas retail property through a trustee’s sale in August 2010. The note had a face value of \$800k. It was 100% owned by the Fund.

Fund Initial Investment	Fund Profit	Multiple	Gross IRR
\$376,620	\$538,532	2.27x	29.96%

**Safeway Plaza — SOLD** The sale of this property was completed at the end of January 2014 with a sale price of \$1,275,000 net. The fund acquired the building in March 2011.

Fund Initial Investment	Fund Profit	Multiple	Gross IRR
\$661,670	\$319,250	1.87x	28.87%

**Laveen Village — SOLD** This property was 20% owned by the Fund and was purchased in August 2010 for a total purchase price of \$8M. The Jack in the Box pad sold in December 2010 for \$1.225M. We sold an Office Max pad in June of 2011 for just over \$3M. The remainder of the property sold for \$7.15M on May 1, 2014.

Fund Initial Investment	Fund Profit	Multiple	Gross IRR
\$1,600,000	\$647,717	1.66x	27.9%

**Shops at Warm Springs — SOLD** The Fund owned 20% of a 35,242-square-foot property in Las Vegas purchased November 2010 for \$6.5M. A Wells Fargo ground lease sold for \$3.55M, Sinclair’s gas station sold for \$1.4M, and Putter’s restaurant sold for \$700k, all in July 2011. We sold the SBA cell phone tower September 2011 for \$260,000, and completed the sale of the South Building in April 2013 for \$3.195M. Remaining building was sold in July 2014 for \$3.025M.

Fund Initial Investment	Fund Profit	Multiple	Gross IRR
\$1,350,000	\$962,953	1.49x	33.93%

**Shops at Tatum & Dynamite — SOLD** This 8,725-square-foot retail property was purchased by the Fund in December 2010. This property was sold on December 10<sup>th</sup>, 2014 for \$1,687,913 net, with a \$71,000 hold back on future rent collections.

Fund Initial Investment	Fund Profit	Multiple	Gross IRR
\$1,252,078	\$545,288	1.41x	9.98%

**Siena Canyon — SOLD** The Fund purchased this 15,074-square-foot property on Tropicana Ave in Las Vegas, NV in July 2010. The Jack in the Box pad sold for \$1.835M and the Arby’s pad sold for \$1.417M. American Auto sold in

October 2013 for \$700k. Sale of remaining 6,000 square feet closed on March 13<sup>th</sup>, 2015 for \$934.9K net.

Fund Initial Investment	Fund Profit	Multiple	Gross IRR
\$3,219,290	\$848,742	1.52x	62.14%

**Pepper Ridge Plaza — SOLD** This 19,818-square-foot property in Phoenix was acquired in July 2010 for \$1,939M. It was 50% owned by the Fund. The center was sold on May 12, 2015 for \$1.8M net.

Fund Initial Investment	Fund Profit	Multiple	Gross IRR
\$1,939,461	\$153,711	1.15x	3.40%

**Foothills Park Plaza** — This commercial center is located in the Ahwatukee neighborhood of Phoenix, AZ, with 20,173 leasable square feet purchased in June 2011. The Fund owns 50% of this property.

Fund Initial Investment	Fund Net Investment	Occupancy	MTD NOI	YTD NOI
\$1,120,722	\$1,228,382	84%	\$6,779	\$52,174

**Walmart Country Club Shops** — This Retail property was 44.9% owned by the Fund. It is located in Mesa, AZ with 17,597 square feet of retail space, purchased in December 2010 for \$2.049M. *This property was sold on 8/20/15 for \$2.185M net. Sale will be reflected in next month's report.*

Fund Initial Investment	Fund Net Investment	Occupancy	MTD NOI	YTD NOI
\$1,123,362	\$1,236,059	85%	\$2,482	\$43,618

**Ahwatukee Hills Plaza** — This note was purchased by the Fund in December 2010 collateralized by retail property with 7,040 square feet in Phoenix, AZ.

Fund Initial Investment	Fund Net Investment	Occupancy	MTD NOI	YTD NOI
\$732,073	\$863,528	100%	\$5,905	\$53,915

**Plaza in Scottsdale** — This shopping center with 67,441 leasable square feet is 20% owned by the Fund, and is located at the intersection of Scottsdale & Thunderbird in Scottsdale, AZ. It was purchased for \$6.44M in May 2011. Jack

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in the Box sold in September 2011 for \$1.4M. Starbucks pad sold November 2013 for \$3M.

Fund Initial Investment	Fund Net Investment	Occupancy	MTD NOI	YTD NOI
\$1,300,000	\$841,073	87%	\$16,149	\$73,328

**Cave Creek Plaza** — This shopping center with 21,595 leasable square feet is located at the intersection of Bell & Cave Creek in north Phoenix, AZ. It was purchased in June 2011 for \$1.58M.

Fund Initial Investment	Fund Net Investment	Occupancy	MTD NOI	YTD NOI
\$1,584,035	\$1,711,888	86%	\$11,699	\$95,605

**Note: MTD and YTD numbers reflect the Distressed Asset Fund's portion of the totals. All profit, NOI, Gross IRR, and Multiple calculations presented are unaudited gross estimates.**

*Due to the length of these messages, our monthly updates will now alternate scorecards of our Real Estate Opportunity Fund and our Distressed Asset Fund.*